



S.M. Trading Corporation  
16504 Goddard Overland Park, Kansas 66221

Fuel Expresso # 41  
4200 Lee's S Summit Road  
Independence, MO 64055

---

June 23, 2021

City of Independence, Missouri  
111 E. Maple Ave  
Independence, MO 64050

RE: Letter of Explanation

To whom it may concern,

S.M. Trading Corporation, doing business as Fuel Expresso # 41, is applying for an Alcoholic Beverage License to be sold in the original package including Sunday sales. The store is located at 4200 S. Lee's Summit Road, Independence, Missouri 64055. The store as it stands is currently under construction. S.M. Trading Corporation has purchased the store and will complete the construction mid September. We are proud to announce we serve many of the retail items that the community has ask for, along with food service which offers Krispy Krunchy Chicken, Mazzios Pizza and a breakfast menu.

We are very proud to announce that since the last hearing we have reached out to the neighborhood to introduce ourselves and to meet our neighbors. On May 20<sup>th</sup>, 2021 we held a neighborhood meeting at the Blendwell Café and listened to the concerns of the folks that our location will affect the most. The list of some concerns brought up at the meeting were as follows:

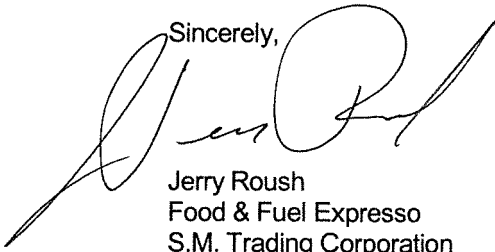
- Exterior Lighting (we have contracted someone to replace all of the building exterior lighting to a more decorative and softer light that will face in downward direction)
- Landscaping (most of the landscaping including sod trees and bushes are in place, however more will be added)
- Vehicle lighting facing the houses (we are adding a mature hedge to block the lights at night)
- Hours of operation (we have agreed to not be 24 hours and to close at no later than 11pm)
- Drug paraphernalia (we have agreed to not carry these items)

We also invited our city council members that represent our Districts to listen and address the concerns. We learned that most of the concerns were spot on from their point of view. We are able to address most of them as you can see and are committed to keep working with our neighbors. On June 15<sup>th</sup> we sponsored the 1st neighborhood watch meeting with Snacks and drinks. I have to say it was an overwhelming experience to see so many of the neighbors attend and communicate with the council members as well as the officer who spoke at the meeting. Our commitment is to stay involved with the community and to be a great neighbor. We are going to provide a Convenience Store that is safe, involved and a stop our community will be proud of when they come to shop with us.

S.M. Trading Corporation currently owns and operates 20 locations in the Greater Kansas City Metro area. The company has operated convenience Stores for 10 years. We pride ourselves in

providing training programs and education programs for our Managers, employees and office staff. S.M. Trading has a stellar history with all local and state regulatory authorities. The Stores we operate are Clean, Safe and inviting for our guest and our employees. We are excited to share our growth with the city of Independence and the community. Thank you for your consideration in this Matter.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jerry Roush', written over the word 'Sincerely,'.

Jerry Roush  
Food & Fuel Expresso  
S.M. Trading Corporation