

April 8, 2021

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**QUOTATION # QAD1 – 010821-PS1**  
(Silverstein Arena 1" Arena Deck)

Thank-you for the opportunity to submit a quote on an ArenaDeck® ice rink cover. This price quotation is based on rink dimensions of **200' long x 85' wide x 28' radius** for a total of 17,000 sq./ft. ArenaDeck® is the ideal conversion product for any multi-purpose facility. Lighter than plywood or fiberboard, the raised decking allows for fast easy lifting and removal. The Patented product technology ensures product will not warp, swell, deform or curl from its original size. The natural gray color and textured top surface create a neutral atmosphere for any event. The nonporous surface will not absorb contaminates, and allows for quick clean up before storage.

**Base Bid Includes the following:**

- 520 Waffle Panels 48" x 96" x 1"
- 6 Solid Panels size 48" x 96" x 1" for Loading Areas

**BASE BID**  
*Taxes Extra*

**\$142,215.00 US FUNDS**

Decline \_\_\_\_\_

Accept \_\_\_\_\_

**THE FOLLOWING ITEMS ARE INCLUDED IN BASE BID**

- Delivery (Off loading of materials by others)
- 5 year limited warranty
- Note:**
- Refrigeration must be turned on and Arena deck cooled to operating temperature for installation

**ADDITIONAL ITEMS NOT INCLUDED IN BID**

- Taxes
- Minimum of SIX (6) Facility personnel is required to install the arena deck
- Forklift for off-loading and installation
- Circular saws for cutting ArenaDeck®
- Power outlets
- Installation
- Electrical
- Costs of 100% Performance Bonds
- Any Applicable Permits and/or License Fees
- Special insurance requirements
- OCIP or CCIP enrollment fees



**OPTIONAL PRICING - PLEASE INDICATE DESIRED OPTIONS**

**OPTION #1: ATTIC STOCK – 1” WAFFLE BOTTOM**

- Each Additional **WAFFLE** Panels size **48” x 96” x 1”** for Attic Stock
- Attic Stock Must Be Ordered With Full Rink For Shipping To Be Included
- Recommend 20 – 30 Panels Of Waffle Bottom Attic Stock

TO SUPPLY ONLY

**\$ 265.00 US FUNDS**

**Taxes Extra**

Decline \_\_\_\_\_ Accept \_\_\_\_\_ Quantity \_\_\_\_\_

**OPTION #2: ATTIC STOCK – 1” SOLID BOTTOM**

- Each Additional **SOLID** Panels size **48” x 96” x 1”** for Attic Stock
- Attic Stock Must Be Ordered With Full Rink For Shipping To Be Included
- Recommend 5 - 10 Panels Of Solid Bottom Attic Stock

TO SUPPLY ONLY

**\$ 315.00 US FUNDS**

**Taxes Extra**

Decline \_\_\_\_\_ Accept \_\_\_\_\_ Quantity \_\_\_\_\_

**Taxes Extra**

**All Prices firm for 30 days.**

TAXES ARE **NOT** INCLUDED IN YOUR BID.

IF YOU ARE TAX EXEMPT, AN EXEMPTION CERTIFICATE MUST BE PROVIDED WITH RETURNED SIGNED QUOTE

***Athletica Sport Systems shall perform the work described in its proposal at the price quoted, subject to the following adjustment: In the event that the price of any material(s) to be used in Sport Systems Unlimited Corp’s production of the product increase or decrease by 3% percent or greater from the price used for that material(s) at the time the quote was signed its, then the price for the material(s) in the contract between Athletica Sport Systems/Customer shall be increased or decreased to reflect the additional or reduced cost to obtain that material or materials. Customer agrees that Athletica Sport Systems shall be entitled to an adjustment to the Contract price to reflect any price increases of material(s) that occur as a result of Athletica Sport Systems incurring additional costs when it orders material(s).***

**Payment Terms: All payment terms based on Credit Approval (O.A.C)  
 50% with order / 50% Two Weeks prior to shipping**





Safety through innovation

554 Parkside Drive  
Waterloo, Ontario, Canada N2L 5Z4  
Tel: 519-747-1856  
720 Innovation Drive  
Shakopee, Minnesota, USA 55379  
Tel: 763-249-7465  
athletica.com

Please Note: When a contractor's payment and performance bond has been issued to the owner, a copy must accompany all contracts, signed quotes or purchase orders.

By: Reid Hart – ArenaDeck™ Product Manager

If you require any additional information, please call Reid at 519-747-1856 or Bob Vohnoutka at our corporate office in Minneapolis, MN 800-809-7465.

Notwithstanding the foregoing, should Athletica Sport Systems be delayed in the commencement, prosecution or completion of the work by any cause beyond Athletica Sport Systems control and not due to any fault, neglect, act or omission on its part, then Athletica Sport Systems shall be entitled to an extension of time as agreed upon by the parties hereto in writing and shall not be held liable for any liquidated damages for any delays caused by either the owner or general contractor.

This bid is subject to Athletica Sport Systems Standard Terms and Conditions and Limited Warranty and may be withdrawn without penalty at anytime before contract execution. If accepted, sign and return one copy, and retain a duplicate for your files. When approved by one of our officers and returned, it becomes a binding contract. This quotation is subject to change, withdrawal, or cancellation until accepted by you. If we have not received your acceptance within 60 days from the date hereof, this quotation shall automatically expire. Athletica Sport Systems retains a security interest in all the products covered in this agreement until all sales' terms have been met. In addition, the purchaser agrees to sign any additional documents for Athletica Sport Systems. to perfect its security interest in the products.

If the above proposal is accepted:  
(Please make sure you indicated either and accept or decline in the options listed above. Thank you)

\_\_\_\_\_  
For Spectra Venue Management (Signature)

\_\_\_\_\_  
For Athletica Sport Systems

\_\_\_\_\_  
Name (please print)

\_\_\_\_\_  
Name (please print)

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date



## 5 - Year Arena Deck Warranty

Subject to the disclaimer, proper utilization, maintenance, limitations and Cautionary Information stated hereafter, Manufacturer warrants that the product will technically remain non-absorbent, will remain stable, and will remain free from defects in material or workmanship for a period of five years under normal and non-abusive use.

*THIS LIMITED WARRANTY IS EXPRESSLY MADE IN LIEU OF ANY AND ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. THE EXCLUSIVE REMEDY OF THE BUYER IS LIMITED TO REPLACEMENT OF THE PRODUCT WHICH MAY BE PRORATED AT MANUFACTURER'S DISCRETION AND DETERMINED BY THE LENGTH OF TIME THE ARENA DECK HAS BEEN IN SERVICE. EXCEPT AS STATED IN THIS LIMITED WARRANTY, MANUFACTURER SHALL NOT BE LIABLE FOR ANY LOSS, INCONVENIENCE, OR DAMAGE, INCLUDING DIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES, RESULTING FROM THE USE OR INABILITY TO USE THE PRODUCT, WHETHER RESULTING FROM BREACH OF WARRANTY OR ANY OTHER LEGAL THEORY.*

*Any oral statements or representations made by anyone which are contrary to or at variance with the terms stated in this LIMITED WARRANTY are void.*

### CAUTIONARY INFORMATION

1. This product will discolor if left exposed to direct sunlight for extended periods of time without a surface coating.
2. Because this product is available in various strengths and sizes, please consult a certified engineer before utilizing this product in any weight bearing and/structural application.
3. This product has been produced to meet customer's basic requirements only. Customer's actual structural strength and other engineering requirements are unknown to Athletica Sport Systems It is understood that the customer will qualify each product to meet the particular applications intended.
4. This product to be applied and used by people learned in the construction industry.
5. Although this product has successfully passed a UL 94 HB fire test, it will burn under certain conditions such as exposure to high heat and/or direct flame for an undetermined period of time.
  - Although no standards exist for the Arena Deck regarding an average Coefficient of Friction, in accordance with ASTM D 2047, the average Coefficient of Friction of a dry Arena Deck is 0.34, and the average coefficient of Friction of a wet Arena Deck is 0.74. Additional coating of this product is available at an added cost through the manufacturer, which coating will improve the average Coefficient of Friction of an Arena deck.

*In order to place a claim under warranty, the Buyer must return the product to be replaced, freight prepaid, to 1402 39<sup>th</sup> Street NW, Fargo, North Dakota 58102. Claims on products that have been physically altered or which have been used in a manner inconsistent with written instructions, this LIMITED WARRANTY, or the Cautionary Information contained herein will not be accepted. No warranty will be honored unless the product returned is, in the judgment of the Manufacturer, defective in material or workmanship.*

