

John Largent

From: Jay Cooper <Jay.Cooper@shawneemissionford.com>
Sent: Tuesday, July 27, 2021 9:48 AM
To: John Largent
Subject: RE: Utility PI

99W \$3,319

Jay

From: John Largent [mailto:jlargent@indepmo.org]
Sent: Monday, July 26, 2021 6:26 PM
To: Jay Cooper
Subject: Re: Utility PI

Could you please advise what the Hybrid option cost? And anything that might change as a result of adding the Hybrid option?

Thanks,
John

From: Jay Cooper <Jay.Cooper@shawneemissionford.com>
Sent: Monday, July 26, 2021 5:14 PM
To: John Largent <jlargent@indepmo.org>
Subject: Utility PI

2022 model at the 2021 price until 11-30-21

2022 Ford Utility PI AWD (K8A)

Exterior: Agate Black (UM)
Interior: Cloth Front Vinyl Rear (96)

Base Price: \$32,365

Options:

- Front Headlamp Solutions (66A) \$841
- Tail Lamp Lighting Solutions (66B) \$405
- Rear Lighting Solutions (66C) \$428
- Police Wire Harness Connector kit (67V) \$174
- Dome light Cargo Area Red White (17T) \$47
- Pre Wiring for Grille LED (60A) Included with Front headlamp solutions
- Rear Quarter Glass Side Lights (63L) \$541
- Side marker Light in the Mirrors (63B) \$273
- Dual Spot Lights (51S) \$211
- Underbody Deflector Plate (76D) \$315
- Delete Full Wheel Covers (Del 65L) \$(40)
- Rear View Camera Display in Rear View Mirror (87R) \$NC
- Power Passenger Seat (87P) \$306
- BLISS (55B) \$512

- Police Perimeter Alert System (68B) \$635
- Police Engine Idle (47A) \$244
- Reverse Sensors (76R) \$259
- Aux Air System (17A) \$573
- H8AGM Battery (19K) \$103
- OBD2 Split Connector (61B) \$52
- Noise Suppression (60R) \$94
- Courtesy Lamps Disable (43D) \$included in base price
- Receiver Hitch / Wiring harness \$standard

Total

\$38,338

Thank you

Jay Cooper

Jay Cooper

SHAWNEE MISSION


11501 SMPKY
 Shawnee, KS 66203

DL 913-248-2287
 Fax 913-268-7125
 Email jay.cooper@shawneemissionford.com

*Hybrid 99W +3319⁰⁰
 41,657⁰⁰ per Explorer x 3*