

JOE MACHENS FORD LINCOLN

1911 W. Worley • Columbia, MO 65203 • (573) 445-4411 • (800) 745-4454 • www.machens.com

September 7, 2021

State Contract # 605CO21000601

City of Independence

Subject: Joe Machens Proposal on a **2022 Ford F-350, Regular Cab & Chassis, 4x4, 84" cab-axle**

To: Whom it May Concern;

As per the requested quote on a 2022 Ford F-350 Regular Cab & Chassis, Joe Machens Ford proposes the following. The Ford F350 includes the factory standard options. This proposed unit also has the standard options from the state contract and others as noted below.

Line Item 7 Price – Dealer Code – Option, Included Equipment

\$39,304 – F3H – 2022 Ford F350 (F3H)

Regular Cab & Chassis

Dual Rear Wheels

4 Wheel Drive

~~6.7L Diesel Engine (99T)~~

~~60" cab-to-axle (145" wheelbase)~~

Standard Rear Axle

Standard GVWR

Automatic Transmission

Air Conditioning & Heat

AM/FM Radio

2 sets of keys

Manual Windows, Locks, Mirrors

All Season Tires plus Spare (512)

Tire Jack (61J)

Cruise control and Tilt (525)

Reverse Alarm (76C)

4 wheel brakes – ABS

Vinyl Flooring

Vinyl Seats 40/20/40 (AS)

Bluetooth

Optional Equipment included in Total price below (Price – Dealer Code – Option):

(-\$5,500) – Line 7Z / 99N – 7.3L V8 Gas Engine in lieu of 6.7L Diesel

\$115 – 67B – 397 Amp Alternator (**req'd w/ 7.3L V8**)

\$210 – 86M – Dual Batteries (**req'd w/ 7.3L V8**)

\$910 – 90L – Power Windows, Locks, Mirrors & Fobs

\$320 – Line 7V / 18B – Running Boards

\$270 – Line 7S / 52B – Trailer Brake Controller

\$160 – 66S – Upfitter Switches

\$280 – Line 7U / 62R – PTO Provision

\$170 – 43C – 110V / 400W Outlet in cab

\$0 – 65Z – 40 gal after axle fuel tank (standard)

\$0 – 59H – Rear Center Mount High Stop Light

\$0 – Z1 – Exterior Color: Oxford White

\$0 – AS – Interior: Vinyl Seats 40 / 20 / 40 Bench Seat

\$150 – DEL – Delivery/Fees to Knapheide

Optional Equipment w/ Knapheide (Price – Dealer Code – Option) (incl in Total below):

\$23,796 – TC00008628 – Knapheide KC Equipment (see following pages)

Total:

\$60,185 (2022 Ford F-350, Regular Cab & Chassis, 84" CA, 4x4)

(Ordering ends 11/12 and Ford could move up this date without notice)

(More than likely there will NOT be Super Duty's on Contract all of next year either)

Other Options to Consider (add to Total above if desired):

(-\$7,000) – Line 7Z / 996 – 6.2L V8 Gas Engine in lieu of 6.7L Diesel

\$360 – Line 7X / X8L – Limited Slip Rear Axle

...continued on following pages...



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- \$180** – TBM – LT245/75Rx17E BSW AT Tires in lieu of AS (N/A w/ STX Pkg)
- \$250** – 473 – Snow Plow Prep Pkg
- \$530** – 595 / 17F / 63G – Fog Lights (includes chrome bumper & Grille)
- \$100** – 41H – Engine Block Heater
- \$410** – 872 – Rear Backup Camera Prep Pkg. (\$? install by Upfitter)
- \$100** – 41P – Skid Plates
- \$350** – Line 9AA / PTS – 3rd set of keys
- \$180** – 16S – All Weather Floor Mats
- \$180** – 61L – Wheel well liner (front only)
- \$310** – 1S – Cloth Front 40 / 20 / 40 Bench Seat, Rear Bench
- \$290** – 18A – Upfitter Interface Module
- \$120** – 65M – Mid Ship 26.5 gal Tank in lieu of 40 gal
- \$250** – 41A – Rapid Heat Supplemental Heater
- \$250** – 98R – Operator Commanded Regeneration
- \$90** – 43B / 924 – Rear privacy Glass and Rear Defroster (req's Power Equip Group)
- \$250** – 76S – Remote Start (req's Power Equipment Group)
- \$115** – 67B – 397 Amp Alternators (Diesel)
- \$85** – 67E – 240 Amp Alternator (6.2L V8)
- \$115** – 60C – Lane Departure Warning
- \$600** – 64J – 17" Forged Aluminum Wheels in lieu of Painted Steel
- \$0** – 67A – 332 amp alternators (standard w/ Snow Plow Prep Pkg w/ diesel engine)

Joe Machens Ford appreciates your business and we look forward to servicing your needs in the future. Any questions should be directed to Kelly Sells, Fleet Department Manager.

Thanks,



Kelly Sells, Fleet Manager, Joe Machens Ford, 573-445-4411, ksells@machens.com





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KNAPHEIDE

SINCE 1848

Knapheide Truck Equipment
9001 NE Parvin Road
Kansas City MO 64161
Phone: 816-472-4444
Fax: 816-472-5147
www.kansascity.knapheide.com

QUOTATION

Quote ID: TC00008628

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Customer: INDEPENDENCE CITY OF
ACCOUNTING DIVISION
P O BOX 1019
INDEPENDENCE MO 64051

Quote Number: TC00008628

Quote Date: 9/15/2021

Quote valid until: 10/15/2021

Contact: MICHAEL SCHOTT

Phone: 816-325-7000

Fax: 1-816-325-7075

By:

Prepared tcummings

Salesperson: Tim Cummings

PO#:

Enduser:

Make: FORD	Model: F-350	Year: 2022	Single/Dual: DRW
Cab Type: REGULAR	Wheelbase: 169.0	Cab-to-Axle: 84.0	VIN:

QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT
1	KNAP 7132D54	Knapheide 11' 700 SERIES UTILITY BODY PRICES INCLUDE THE FOLLOWING STANDARD FEATURES: 40" HIGH SIDE PACKS 14-GAUGE TWO-SIDED A-40 GALVANNEAL STEEL SHELL EXCLUSIVE "RETURN FLANGE" FLOOR 20-GAUGE TWO-SIDED A-40 GALVANNEAL STEEL COMPARTMENT DOORS NEOPRENE COMPARTMENT DOOR SEALS CONTINUOUS STAINLESS STEEL HINGES AUTOMOTIVE QUALITY ROTARY-STYLE LATCHES ADJUSTABLE SECURITY DOOR RING STRIKERS INTERIOR LATCH COVERS DOUBLE-SPRING OVER-CENTER DOOR RETAINER 250-LB CAPACITY ADJUSTABLE SHELVES OEM SPECIFIC INSTALLATION KITS-(MUST BE ORDERED SEPARATELY) SLAM LOCK TAILGATE INTERIOR LIGHT GUARDS SURFACE MOUNT REAR LIGHTS, LED S/T/T & B/U, BUILT IN REFLECTIVITY, UPGRADABLE (8) PATTERN STROBES-(MUST BE ORDERED SEPARATELY) ELECTRODEPOSITION PRIME PAINT * TWO (2) ADJUSTABLE DIVIDER SHELVES & DIVIDERS, STREET & CURB SIDE FRONT VERTICAL COMP. * TWO (2) ADJUSTABLE DIVIDER SHELVES & DIVIDERS, STREET AND CURB SIDE SECOND FRONT VERTICAL COMP. * ONE (1) ADJUSTABLE DIVIDER SHELF & DIVIDERS, STREET AND CURB SIDE FULL HEIGHT REAR VERTICAL COMPARTMENT * ONE (1) ADJUSTABLE DIVIDER SHELF & DIVIDERS, CURB SIDE HORIZONTAL COMPARTMENT * AUTOMOTIVE QUALITY ROTARY LATCHES & GAS SPRING DOOR RETAINERS ON ALL VERTICAL DOORS, ONE (1) 12" SLAM TAILGATE * LIGHT MOUNTING HOLES FOR Knapheide LIGHTS TSR132D54J 3 PIECE TELESCOPIC SLIDING ROOF	\$23,796.00	\$23,796.00



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QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT
		LED SURFACE MOUNT TAIL LIGHTS W/ REAR STROBE FEATURE BUILT INTO TAIL LIGHTS POWER LOCKING SYSTEM (6) CARGO AREA TIE DOWNS GALVA GRIP STEEL REAR BUMPER W/ SPRAY LINER APPLIED ALUMINUM FUEL FILL CUP ALUMINUM DEF FILL CUP SIDE MOUNT LADDER RACK - INSTALLED PASSENGER SIDE ALUMINUM ROCK GUARDS MODULAR CAB GUARD W/ PUNCHED WINDOW C TECH 6 DRAWER CABINET INSTALLED IN FRONT VERTICAL COMPT.- PS BOTTLE GAS RETAINER PACKAGE INSTALLED IN FRONT VERT COMPT- DS SORTIMO COMPARTMENT STORAGE- DS HORIZONTAL COMPT. CLASS 5 RECEIVER HITCH BODY FINISH PAINTED GLOSS WHITE		
2	BUYE B239920C	HANDLE GRAB SOLID STEEL 1/2in x 16in CHROME INSTALLED AT BACK SIDE OF BODY UP HIGH	\$0.00	\$0.00
2	BUYE 5231112	STEP FLEXIBLE INSTALLED UNDER BUMPER - ONE PER SIDE	\$0.00	\$0.00
1	ECCO 3510G	GREEN LED SURFACE MOUNT STROBE INSTALLED AT FRONT GRILL AREA	\$0.00	\$0.00
1	ECCO 3510C	CLEAR SURFACE MOUNT LED STROBE INSTALLED AT FRONT GRILL AREA	\$0.00	\$0.00
30	MISC WIRE	WIRE	\$0.00	\$0.00
1	POLL 11-893	RV OEM-STYLE 7-WAY SOCKET BUL LK	\$0.00	\$0.00
1	POLL 12-711U	BLACK-COATED MNTG BRKT FOR 7-WAY RV SOCKET STD PKG 80	\$0.00	\$0.00
1	MISC 9003-2	ADAPT EXT PGN PLTFM - FORD, GMC AND CHEVROLET 1 PLUG/2 PLUG	\$0.00	\$0.00
1	MUDF 18X14WL	MUD FLAPS 18X14X1/4" W/LOGO	\$0.00	\$0.00
1	OUTS PRE PAINT	PRE PAINT SIDE MOUNT LADDER RACK GLOSS WHITE BEFORE INSTALLING	\$0.00	\$0.00
65	MISC SUPPLIES	SHOP SUPPLIES	\$0.00	\$0.00
1	OUTS LINER	SPRAY LINE TOPS OF COMPARTMENTS ONLY	\$0.00	\$0.00

Quote Total: \$23,796.00

Discount: \$0.00



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QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT
Total Due(Sales tax not included):				\$23,796.00

The following options may be added:

QUANTITY	DESCRIPTION	PRICE EACH	AMOUNT	ADD TO QUOTE
				Yes / No

Notes:

This Quote is subject to the following terms and conditions:

Credit Card Policy

We do not accept credit cards for payment of any order in excess of \$10,000.00. For other orders, we do accept MasterCard, American Express, Visa and Discover cards for payment.

Pricing Policy

- Price Quotation is good on orders received through the expiration date.
- Pricing quoted applies to chassis make/model originally provided and quantity quoted. Any change may result in price change.
- Orders are subject to all applicable state, local and federal excise taxes. Applicable taxes will be applied on final billing to customer upon completion of order.

Payment Policy

- Payment Terms are due upon receipt of signed quote unless prior credit agreement has been established at the time of order.
- Payment terms for customers with an established credit account will be Net 30 from date of invoice.
- Knapheide has right to assess late charges at 1.5% per month on all invoices that are 60 days or more past due.

Return Policy

- All sales are final. Purchased parts or products are non returnable.

Cancellation Policy

- Payment is due in full upon cancellation of any orders for non-stocked parts or products (provided part/product has been ordered by Knapheide) and upon cancellation of installation orders, once product installation has begun.

Customer agrees and understands this Quote is an offer to sell subject to the terms and conditions above and any additional terms or modifications are hereby objected to, unless mutually agreed upon in writing by Customer and Knapheide. The undersigned represents and warrants that he/she is duly authorized to sign below on behalf of Customer and thereby accepts offer and Knapheide will begin processing the order.

Customer must fill out the information below before the order can be processed...

Signature & Print Accepted by:	
Date:	
P.O. number:	Dealer Code:



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