

September 28, 2021

Jessica Fett, Mitch Krysa  
Independence Power and Light  
17221 E. 23rd St. South  
Independence, MO 64051

Re: Substation E Switchgear Replacement Project – Switchgear Enclosure PO Recommendation

Dear Jessica and Mitch,

Proposals were received and opened by IPL on Monday, August 9, 2021 for the equipment referenced above. The results of the bid opening are summarized in the enclosed Bid Summary.

There is a high likelihood that IPL will need the manufacturer to store the Sub E enclosure at the manufacturer's facility after completion due to the fluid construction schedule of this project and several other ongoing IPL projects. Due to this, the proposals were evaluated for total cost to provide the enclosure, technical field services, and 6-months storage. The apparent low bidder, Harold K Schulz Company, proposal included lesser gauge steel enclosure panels, incorrect cubicle interior paint finish, and non-compliant bus duct connection with an exterior bus support. Since these specification deviations were significant, unacceptable to IPL, and would have resulted in an unfair evaluation against other compliant proposals, the Harold K Schulz Company proposal was deemed non-responsive. The second low bidder, Electro-Tech Industries, Inc., provided a responsive proposal with no significant technical or commercial exceptions.

We recommend that IPL purchase the Switchgear Enclosure from Electro-Tech Industries, Inc. at a price of \$1,250,501.00. This price includes freight, offloading, field assembly and testing, and up to 6 months storage of the enclosure at Electro-Tech's facility prior to shipment. A copy of the proposal is also enclosed for your reference.

If IPL elects to accept the Electro-Tech Industries, Inc. proposal, please provide us with a copy of the purchase order for our records.

Please contact me if you have any comments or questions.

Sincerely,

A handwritten signature in black ink, appearing to read 'Mark Olson'.

Mark Olson, PE

c: Mr. Joe Tierney