

Quoted for: City of Independence
Quoted by: Zane Wilt
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Altec Account Manager: Neil Alley

<u>REFERENCE ALTEC MODEL</u>		Sourcewell Price
AM55	Overcenter Aerial Device with Material Handling (Insulated)	\$224,097

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AM55-US50	50' Boom Height (AM50)	-\$1,497
2			
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	LTC	LOWER TOOL CIRCUIT	\$467
2	POP1	Plastic Outrigger Pad, 24" x 24" x 1" (Two Pairs)	\$994
3	BK	WATER CASK (Includes Bracket)	\$356
4	SPOT6	Two (2) Remote Spot Lights, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote	\$1,774
5	TBE	ELECTRIC TRAILER BRAKE CONTROLLER. Controls Trailers with Electric Brakes, Wired to 7-Way Plug Next to Pintle Hook	\$275
6	ISG	Inverter Storage Inside of Body Compartment with Guard	\$720
7	PSWI4	PURE SINE WAVE INVERTER.3000 Watts Continuous.	\$3,843
8	D1	DRIVER CONTROLLED LOCKING DIFFERENTIAL	\$1,761
SOURCEWELL OPTIONS TOTAL:			\$232,790

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	High Articulation jib package, lower boom lifting eye	\$5,550
2	UNIT & HYDRAULIC ACC		
3	BODY	Custom body ILO stock body	\$6,819
4	BODY & CHASSIS ACC	Reel Carrier at Rear of Body	\$506
5	ELECTRICAL	Custom strobes on boomstow, Custom light bar at rear, PTO hour meter,	\$3,729
6	FINISHING		
7	CHASSIS	Custom chassis ILO Stock Chassis	\$5,358
8	OTHER		
OPEN MARKET OPTIONS TOTAL:			\$21,962

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$254,752
Delivery to Customer at \$2.20 / mile: \$136

TOTAL FOR UNIT/BODY/CHASSIS: \$254,888

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **1020-1050** days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: St. Joseph, Missouri

Sourcewell Template - City of Independence - AM50