

Quoted for: City of Independence

Customer Contact:

Phone: / Email:

Quoted by: Marty Fulkerson

Phone: / Email:

Altec Account Manager: Neil Alley

REFERENCE ALTEC MODEL		Sourcewell Price
AT37G	Articulating Telescopic Aerial Device (Insulated)	\$130,286

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT37G-ISO	ISO boom - MUST QUOTE for 40' boom height (n/a on base model)	\$4,780
2	AT37G-US40	40' Boom Height (AT40-G) MUST quote ISO option	\$2,715
3	AT37G-AWD	All Wheel Drive	\$5,606
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	LR	Ladder Rack	\$1,355
2	SPOT3	FOUR (4) POINT STROBE SYSTEM (LED)	\$701
3	RW2	Rear Window Guard, Mounted To Body Bulkhead	\$1,000
4	RL	COMPARTMENT LIGHTS in Body Compartments - Rope LED (Per Compartment)	\$1,104
5			
6			
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$147,547

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY		\$0
4	BODY & CHASSIS ACC		\$0
5	ELECTRICAL	Mini Light Bars,	\$1,861
6	FINISHING		\$0
7	CHASSIS	MY 2025 Chassis	\$6,481
8	OTHER	Altec Model Year 2025 Material Surcharge	\$6,223
OPEN MARKET OPTIONS TOTAL:			\$14,565

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$162,112  
 Delivery to Customer at \$2.20 / mile: \$2,024

TOTAL FOR UNIT/BODY/CHASSIS: \$164,136

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

\*\*Pricing valid for 45 days\*\*

**NOTES**

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than **46-49** Months ARO, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Please ask your Altec Account Manager for more information

**BUILD LOCATION:**