

506 Main Street Belton, MO 64012 P: 816-331-4331 www.belton.org

Jeff Davis Mayor of the City of Belton 506 Main Street Belton, Missouri 64012

Re: Professional, positive experience with NorthPoint Development

November 13, 2020

To Whom It May Concern,

I am writing to you to share the first-class experience that we have had working with NorthPoint Development. By way of background, we have partnered with NorthPoint Development on what is now Belton's Southview Commerce Center, a 145-acre e-commerce and distribution project with 2.2 million square feet of development. A project of this scale requires a tremendous partnership and level of trust between a city and a real estate developer to make it a success for all stakeholders.

The City of Belton is happy to express that NorthPoint Development has absolutely been that partner — they do what they say they will do, they are accessible, and they communicate well. They have provided a game-changing, Class A park for our community. We have worked together and been successful at the attraction of three new national brand companies, which will bring over 2,000 new jobs, not to mention the development of a long-term tax base.

As you can imagine, this type of project comes with challenges and complexities. NorthPoint Development has responded with creative solutions developed in close coordination with our team, and both the City of Belton and NorthPoint have provided honest feedback as part of the process. In addition to all the other discussions, our team has a weekly call with NorthPoint to make sure everything is tracking as we expect it to.

We are proud of our city and are thankful that NorthPoint Development has become a long-term member of our community.

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Jeff Davis

Mayor of the City of Belton