



## Board of Commissioners

Melissa Bynum  
Commissioner At-Large, District 1  
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To Whom It May Concern,

RE: Professional, positive experience with NorthPoint Development

I am writing to you to share the first-class experience that we have had working with NorthPoint Development. By way of background, we have partnered with NorthPoint Development on major projects ranging from multifamily to industrial and know that projects of this scale requires a tremendous level of trust between a governmental body and a real estate developer to make them a success for all stakeholders.

The Unified Government is happy to express that NorthPoint Development has absolutely been that partner – they do what they say they will do, they are accessible, they communicate well, and they have provided game-changing projects for our community which include a Class A quality, substantial job benefits, attractive residential living options and developing a long-term tax base.

As you can imagine, these types of projects come with challenges and complexities. NorthPoint Development has responded with creative solutions developed in close coordination with our team, and both the Unified Government and NorthPoint have provided honest feedback as part of the process.

I am thankful that NorthPoint Development has become a long-term member of our community.

Sincerely,

Melissa Bynum  
Commissioner At-Large, District 1