



Garland/DBS, Inc.
3800 East 91st Street
Cleveland, OH 44105
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ROOFING MATERIAL AND SERVICES PROPOSAL

Independence Power & Light
21500 E Truman Rd
Independence, MO 64051

Date Submitted: 12/13/2022
Proposal #: 25-MO-221067
MICPA # PW1925

Purchase orders to be made out to: Garland/DBS, Inc.

Please Note: The following budget/estimate is being provided according to the pricing established under the Master Intergovernmental Cooperative Purchasing Agreement (MICPA) with Racine County, WI and OMNIA Partners, Public Sector (U.S. Communities). The line item pricing breakdown from Attachment C: Bid Form should be viewed as the maximum price an agency will be charged under the agreement. Garland/DBS, Inc. administered an informal competitive process for obtaining quotes for the project with the hopes of providing a lower market-adjusted price whenever possible.

Scope of Work: Base Bid - Roof Sections B-1 & B-2 (Roof Restoration)

1. Clean/Power Wash surface to remove dust, debris, and delaminated material.
2. Seal all holes, gaps, and joints with Garland Tuff-Stuff sealant (white).
3. Apply CPR brush grade to all seams and fasteners.
4. Contact Garland representative for approval prior to coating application.
5. Apply CPR Base coat at 2 gallons/square and allow to cure for 24 hours.
6. Apply CPR top coat at 1.5 gallons/square.
7. Walk job and perform touch ups.
8. Schedule final inspection.
9. Issue warranty.

Base Bid - Roof Sections B-1 & B-2 (Roof Restoration):

Proposal Price Based Upon Market Experience:	\$ 131,945
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Garland/DBS Price Based Upon Local Market Competition:

Delta Innovative Services	\$ 131,945
Flynn Midwest LP	\$ 185,413

Scope of Work: Add Alternate

1. Install new crickets on high side of air vents.
2. Apply Tuff Stuff Sealant to seams prior to CPR coating application
3. Replace failed pipe boot.

Add Alternate - Additional Work for Roof Penetrations:

Proposal Price Based Upon Market Experience:	\$ 43,249
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Garland/DBS Price Based Upon Local Market Competition:

Flynn Midwest LP	\$ 30,635
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Delta Innovative Services	\$ 43,249
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Potential issues that could arise during the construction phase of the project will be addressed via unit pricing for additional work beyond the scope of the specifications. This could range anywhere from wet insulation, to the replacement of deteriorated wood nailers.

Please Note – The construction industry is experiencing unprecedented global pricing and availability pressures for many key building components. Specifically, the roofing industry is currently experiencing long lead times and significant price increases with roofing insulation and roofing fasteners. **Therefore, this proposal can only be held until December 30, 2022. A Purchase Order or Fully Executed Contract must be in place by December 30, 2022 to hold pricing and all materials must be shipped prior to March 31, 2023.** DBS greatly values your business, and we are working diligently with our long-term suppliers to minimize price increases and project delays which could effect your project. Thank you for your understanding and cooperation.

Clarifications/Exclusions:

1. Sales and use taxes are excluded. Please issue a Tax Exempt Certificate.
2. Permits are excluded.
3. Bonds are included.
4. Plumbing, Mechanical, Electrical work is excluded.
5. Masonry work is excluded.
6. Interior Temporary protection is excluded.
7. Prevailing Wages are excluded.
8. Any work not exclusively described in the above proposal scope of work is excluded.

If you have any questions regarding this proposal, please do not hesitate to call me at my number listed below.

Respectfully Submitted,

Matt Egan

Matt Egan
Garland/DBS, Inc.
(216) 430-3662