



CLAY COUNTY
PURCHASING DEPARTMENT
RENEWAL AGREEMENT

RENEWAL NO:	74-22-3	PURCHASING SPECIALIST II	PATRICK WEST
TITLE:	MACPP 2023 MODEL YEAR METRO VEHICLE BID RENEWAL	PHONE:	816.407.3630
		FAX:	816.407.3641
ISSUE DATE:	9/20/2022	EMAIL:	PWEST@CLAYCOUNTYMO.GOV

TO:	SHAWNEE MISSION FORD
	JAY COOPER
	11501 SHAWNEE MISSION PARKWAY
	SHAWNEE, KANSAS 66203
PHONE:	913.248.2287
E-MAIL:	JAY.COOPER@SHAWNEEMISSIONFORD.COM

RETURN RENEWAL AGREEMENT BY E-MAIL, MAIL, COURIER OR FAX:

CLAY COUNTY
 ATTN: ~ PURCHASING DEPARTMENT
 1 COURTHOUSE SQUARE
 3rd FLOOR COMMISSION DESK
 LIBERTY, MISSOURI 64068

DELIVER SUPPLIES/SERVICES/INVOICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

COUNTYWIDE
 CLAY COUNTY ADMINISTRATION BUILDING
 1 COURTHOUSE SQUARE
 LIBERTY, MO 64068

SIGNATURE REQUIRED

Shawnee Mission Ford		Jay Cooper		Government Fleet Sales
Company Name		Authorized Representative (Print)		Title
11501 SMPKY		<i>J Cooper</i>		
Street Address		Authorized Signature		
Shawnee KS 66203	Johnson	10-31-2022		
City/State/Zip	County	Date	Company Tax ID No.	
913-248-2287	913-268-7125	jay.cooper@shawneemissionford.com		
Telephone No.	Facsimile No.	E-Mail		
<input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt				
Vendor Tax Filing Type with IRS (Check One)				

AGREEMENT TITLE: MACPP 2022 MODEL YEAR METRO VEHICLE BID RENEWAL

AGREEMENT PERIOD: NOVEMBER 21, 2021 TO NOVEMBER 20, 2022

Clay County hereby exercises its option to renew the above referenced agreement for the second of four possible renewals unless either party notifies the other of intent not to renew, modify or alter terms of the agreement. Notifications must be in writing within a minimum of 30 days prior to the end of an annual renewal period.

Vendors MUST meet the Minimum Standard Specification of every item listed in the Standard Vehicle portion of the Detailed Specifications of Exhibit A for all vehicles bid. If Minimum Standard Specifications cannot be met, Vendor shall note such exceptions in Exhibit A. If Make/Model has additional Standard Equipment not listed in Minimum Standard Specifications, Vendor must list Equipment and Manufacturer's Codes for all additional Standard Equipment not listed using a separate sheet noting Item Number, Group Number, Equipment Description, and Manufacturer Code(s). Vendor shall supply an available options sheet for every vehicle bid, including any Manufacturer Codes and pricing that reflects requested MSRP discount from Exhibit A; Table 5. Such options will generally be considered "OEM" (original equipment manufacturer), but may be from other suppliers that the OEM may utilize and/or may be considered part of the OEM's standard line of products for the vehicle involved. The options would normally be readily available from the "factory" when the OEM is building the vehicle and would normally be expected to be listed in the OEM's offering of options.

EXHIBIT A: RENEWAL PRICING TABLE

ITEM NO.	GROUP NO.	VEHICLE TYPE	VEHICLE MAKE	VEHICLE MODEL	QTY.	BASE PRICE INCLUDING STANDARD OPTIONS
	1	Group No. 1 Minimum Specifications for All Heavy Duty Trucks are as Follows: Driver Air Bag, Arm Rests – All Doors, Factory Air Conditioning, Factory Auxiliary 12 Volt Outlet, Factory Power Steering, Factory Cruise Control and Tilt Wheel, Heavy Duty Increased Cooling System, 12 Volt Electrical System, Rubber Floor Covering, Gauges – Oil, Amp, Temperature, Fuel Minimum, Tinted Windows – All, Full Length Factory Headliner, Electric Horns, Day/Night Inside Mirror, AM/FM Factory Radio, Spare Tire and Wheel, Same Size as Vehicle Tires, Dual Sun Visors, Intermittent Wipers.				
1	1	Full Size Van Cutaway Cab & Chassis	2024	E350 Cutaway SRW 138 WB	ea.	\$ 34,498
2	1	1-Ton Cab & Chassis	2023	F350 Reg Cab SRW 4x2	ea.	\$ 42,478
3	1	15,000 GVWR Cab & Chassis	2023	F450 Reg Cab DRW 4x2	ea.	\$ 45,259
4	1	17,500 GVWR Cab & Chassis	2023	F550 Reg Cab DRW 4x2	ea.	\$ 46,251
	2	Group No. 2 Minimum Specifications for All Sedans are as Follows: Body Style - 4 Door Sedan: Driver and Passenger Air Bags, Factory Air Conditioning, Factory Arm Rests, 4 Door Sedan Body, Factory Power Anti-Lock Brakes, Factory Power Steering, Factory Power Windows, Factory Power Door Locks, Factory Cruise Control and Tilt Wheel, Dual Sun Visors, Factory Intermittent Wipers, Standard Spare Tire for Model, 4 Radial Tires, 4 Each Alloy Wheels, Rear Defroster, Front and Rear Floor Mats, Tinted Windows-All, Latching Glove Box, Inside Day/Night Mirror, Outside Dual Mirrors Controlled on Drivers Side, Dual Sun Visors, Standard Suspension for Model Bid, Factory AM/FM Radio, Auxiliary Power Outlet, Maintenance Free Battery, Alternator per Model Bid, Floor Covering – Carpet Front and Rear, Battery, per Model Bid, Transmission-Automatic Standard for Model Bid, Minimum 4 Cylinder.				
12	2	Mid-Size Sedan – Front Wheel Drive (97.0 Cu. Ft. Min) Passenger Volume			ea.	\$ no bid

Ford does not guarantee any order
 Ford will not offer carry over protection
 Bid is based on Model year to Model year price increase

Aftermarket add on such as bodies, payment of chassis is due within 30 days of arrival. Payment of aftermarket is due after delivery.
 Agencies are responsible for any price increases on aftermarket add ons.
 Pricing is based on order units. Pricing NA on dealer stock inventory.

Cutdate to order
 Super Duty 12-16-22 Subject to change orders based on allocation
 E Series TBD

EXHIBIT A, continued

RENEWAL PRICING TABLE 1: REQUIRED PRICING

ITEM NO.	GROUP NO.	VEHICLE TYPE	VEHICLE MAKE	VEHICLE MODEL	QTY	BASE PRICE INCLUDING STANDARD OPTIONS
	3	Group No. 3 Minimum Specifications for ALL Utility Vehicles are as Follows: Driver and Passenger Air Bags, Factory Air Conditioning, Factory Arm Rests, Auxiliary Outlet, Factory Power Anti-Lock Brakes, Front and Rear Bumpers, Rear Defroster, Factory Power Door Locks, Carpet Floor Covering Front and Rear, Four Wheel Drive 4X4, Tinted Windows-All, Inside Day/Night Mirror, Outside Mirrors-Low Mount Both Sides, Factory AM/FM Radio, Seats-Standard for Model Bid, Standard Spare Tire for Model, Factory Power Steering, Factory Power Windows, Factory Cruise Control and Tilt Wheel, Dual Sun Visors, Factory Intermittent Wipers, Front and Rear Floor Mats, Latching Glove Box, Standard Suspension for Model Bid, Auxiliary Power Outlet, Floor Covering – Carpet Front and Rear, Tires - Steel Belted Radial, BSW, All Season, Bumpers: Front and Rear, Instrumentation Gauges -Standard per Model Bid. Automatic Transmission - Standard Per Model Bid, Standard Front and Rear Axles for Model Bid.				
15	3	Sub-Compact Utility Vehicle 4X4, Engine: 4 Cylinder Minimum	2023 Escape AWD		ea.	\$ 27,247
16	3	Compact Utility Vehicle 4X4, Engine: 6 Cylinder Minimum	2023 Explorer AWD		ea.	\$ 35,543
17	3	Full Size Utility Vehicle 4X4, Engine: 8 Cylinder Minimum	2023 Expedition 4x4		ea.	\$ 50,436
	4	Group No. 4 Minimum Specifications for ALL Pickup Trucks are as Follows: Cab "A" - 2 Door, Driver and Passenger Air Bags, Factory Air Conditioning, Factory Arm Rests, Factory Power Anti-Lock Brakes, Front and Rear Bumpers Standard for Model, Factory Power Steering, Factory Power Windows, Factory Power Door Locks, Factory Cruise Control and Tilt Wheel, Dual Sun Visors, Factory Intermittent Wipers, Standard Spare Tire for Model, 4 Radial Tires, Rear Defroster, Front and Rear Floor Mats, Glove Box, Inside Day/Night Mirror, Outside Mirrors, Left and Right Sides - Standard for Model Bid, Dual Sun Visors, Standard Suspension for Model Bid, Factory AM/FM Radio, Auxiliary Power Outlet, Rubber/Vinyl Floor Covering Front and Rear, Maintenance Free Battery, Alternator, Headliner Factory Installed, Glass-Tinted Windows, Cab Dome Light Factory, Seat -Full Depth Foam, Vinyl, Bench, Hinged Back, 12 Volt Electrical System, Cab Dome Light-Factory, 4X2 - Two Wheel Drive Standard, Standard Automatic Transmission for Model Bid, Standard Radiator for Model Bid, Cooling System Standard for Model Bid, Front and Rear Axles Standard to Model Bid, Standard Wheelbase for Model Bid.				
21	4	Pickup, ½ Ton, Cab "A", 4x2	2023 F150 Reg Cab 4x2		ea.	\$ 29,595
22	4	Pickup, ¾ Ton, Cab "A", 4x2	2023 F250 Reg Cab 4x2		ea.	\$ 40,747
23	4	Pickup, 1 Ton, Cab "A", 4x2	2023 F350 Reg Cab 4x2 SRW		ea.	\$ 41,690
24	4	Compact Pickup, State Cab: <u>B</u> , State Wheel Drive: <u>4x2</u>	2023 Ranger Ext 4x2		ea.	\$ 25,370
26	4	Pickup, ½ Ton, State Cab: _____, State Wheel Drive: _____			ea.	\$
27	4	Pickup, ¾ Ton, State Cab: _____, State Wheel Drive: _____			ea.	\$
28	4	Pickup, 1 Ton, State Cab: _____, State Wheel Drive: _____			ea.	\$

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 Ford will not offer carry over protection
 Bid is based on model year to model year price increase

Bronco Sport \$28,474
 Edge SE AWD \$35,189
 Maverick XL FWD \$22,549
 Rear Defroster NA

Super Duty Reg Cab Privacy Glass / Rear Defroster NA
 Factory Bed Delete NA 2023 Super Duty

Aftermarket add on such as bodies, payment of chassis is due within 30 days of arrival. Payment of aftermarket is due after delivery.
 Agencies are responsible for any price increases of aftermarket add ons.

Pricing is only available on order units. NA on dealer stock inventory

Cutdate

Escape 9-9-22
 Explorer 9-30-22
 Expedition 9-30-22
 F-150 8-19-22
 Ranger 8-26-22
 Maverick 9-23-22

Cutdate

Super Duty 12-16-22 Subject to change orders based on allocation
 Bronco Sport 11-30-22 subject to change
 Edge 12-30-22 subject to change

EXHIBIT A, continued

RENEWAL PRICING TABLE 1: REQUIRED PRICING

ITEM NO.	GROUP NO.	VEHICLE TYPE	VEHICLE MAKE	VEHICLE MODEL	QTY	BASE PRICE INCLUDING STANDARD OPTIONS
	5	Group No. 5 Minimum Specifications for ALL Vans are as Follows: Driver and Passenger Air Bags, Factory Air Conditioning, Factory Arm Rests, Factory Power Anti-Lock Brakes, Factory Power Steering, Factory Power Windows - All Side Doors, Factory Power Door Locks, Factory Cruise Control and Tilt Wheel, Dual Sun Visors, Factory Intermittent Wipers, Standard Spare Tire for Model, 4 Radial Tires, Latching Glove Box, Inside Day/Night Mirror, Outside Standard Suspension for Model Bid, Factory AM/FM Radio, Auxiliary Power Outlet, Rubber Floor Covering Front and Rear, Maintenance Free Battery, Alternator Standard per Model Bid, Heater - Standard for Model Bid, Radiator - Standard for Model Bid, Transmission - Standard for Model Bid, Fuel Tank-Standard for Model Bid, Headliner - Standard per Model Bid, Heater Standard per Model Bid, Outside Mirrors - Standard per Model Bid.				
29	5	Mini-Van, Passenger	2023	Transit Connect	ea.	\$ 31,661
30	5	Mini-Van, Cargo Van	2023	Transit Connect LWB	ea.	\$ 31,336
31	5	Full Size Van, ¾ Ton, Cargo	2023	Transit T250 Low Roof	ea.	\$ 41,895
32	5	Full Size Van, 1 Ton, Cargo	2023	Transit T350 Low Roof	ea.	\$ 43,021
33	5	Full Size Van, Window, Passenger	2023	Transit T350 Low Roof 12P WGN	ea.	\$ 46,850
	6	Group No. 6 Minimum Specifications for ALL Police Vehicles are as Follows: Dual Front Air Bags, Factory Air Conditioning, Arm Rests, Auxiliary Outlet 12V Factory Installed, 4 Wheel Disc Power Brakes, Anti-Locking Brakes, Power Door Locks (All Doors), Deactivate Door Jam Switch for Interior Lights, Dual Exhaust, Exterior; Non-Street Appearance, Floor Covering - Heavy Duty Vinyl Front & Rear (No Carpeting), Gauges Required, Glass - Tinted (All Windows), Dual Horns Required, Key-Each Vehicle Keyed Individually (3 Keys per Vehicle), Lights - Auxiliary Dome Light Header Mounted, Under Hood Light, Luggage Compartment Lamp, Inside Day/Night Mirror, Radiator - Heavy Duty Cooling Package, Factory AM/FM Radio with Digital Clock, Conventional Spare Tire and Wheel, Speedometer Calibrated in 2 MPH Increments, Spot Light mounted 6 IN on Left Side, Power Steering, Steering - Cruise and Tilt Factory Installed, Dual Sun Visors, Trunk Opener - Electric or Vacuum on Dash to Activate, Full Wheel Covers, Power Windows - All, Intermittent Wipers, Wiring - Auxiliary Fuse Block with 6 Fused Circuits, Suspension - Standard for Model Bid.				
38	6	Ford Police Interceptor - Utility	2023	Utility PI 3.3L Gas	ea.	\$ 41,243
39	6	Police Pursuit or Patrol Vehicle (All Models not otherwise indicated)	2023	F150 PI Crew Cab 4x4	ea.	\$ 42,692
40	6	Police Vehicle - Utility (All Models not otherwise indicated)			ea.	\$
	7	Group No. 7 Minimum Specifications for ALL Special Service Utility Vehicles are as Follows: Driver and Passenger Air Bags, Factory Air Conditioning, Arm Rest - All Doors, Factory Installed Auxiliary Outlet 12V., Power ABS Brakes, Front and Rear Bumpers, Factory Rear Window Defroster, Factory Power Door Locks - All Doors, 4X4 Drive Package, Vinyl Floor Covering, Minimum of Fuel, Amp and Oil Pressure Gauges, Tinted Windows - All Windows, Day/Night Interior Mirror, Outside Mirrors - Low Mount Both Sides, Factory Installed AM/FM Radio, Spare Tire and Wheel - Conventional, Power Steering, Factory Tilt and Cruise on the Steering Wheel, Dual Sun Visors, Factory Installed Power Windows - All Doors, Intermittent Wipers.				
42	7	Special Services Utility Vehicle	2023	Expedition 4x4 SSV	ea.	\$ 48,579
44	7	Special Services Utility Vehicle (½ Ton Pickup or Equal)	2023	F150 SSV Crew Cab 4x4	ea.	\$ 40,629
	8	Group No. 8 Minimum Specifications for ALL Hybrid Sedans are as Follows: Body Style - 4 Door Sedan, Driver and Passenger Side Airbags, Automatic Transmission with Overdrive, Air Conditioning, Alternator, Armrests, Auxiliary Outlet, Battery - 12 Volt Factory, Defroster, Power Door Locks-All Doors, Power Anti-Lock Brakes, Electric Power Storage-Nickle Metal Hydride Batteries, Front and Rear Floor Mats, Tinted Window-All, Glove Box with Door, Day/Night Inside Mirror, Dual Outside Mirrors-Driver Side Controlled, AM/FM Factory Radio, Standard Spare Tire for Model Bid, Power Steering, Factory Tilt and Cruise in Steering Wheel, Dual Sun Visors, All Season Radial Tires, Suspension Standard for Model Bid, Power Windows-All Windows, Intermittent Wipers.				
47	8	Hybrid Compact Sedan	2023	Mach E	ea.	\$ 48,720

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Ford will not offer carry over price protection

Bid is based on model year to model year price increase

Aftermarket add on such as bodies, payment of chassis is due with in 30 days of arrival. Payment of aftermarket is due after delivery.

Agencies are responsible for any price increases on aftermarket add ons.

Pricing available on order units. NA on dealer stock inventory.

Cut off date

Transit Connect 10-7-22 Transit 8-26-22 Utility PI 9-9-22 F150 PI 8-19-22 Expedition 9-30-22 Mach E10-21-22

EXHIBIT A, continued

RENEWAL PRICING TABLE 2: OTHER REQUIRED PRICING

The Vendor must state below all other applicable costs necessary to satisfy the mandatory requirements of the original IFB. Unless stated in Exhibit A, the County shall assume that absolutely no other fees or delivery charges, including upgrade fees, will be assessed to the County whatsoever in connection with the MACPP 2022 Model Year Metro Vehicle Bid herein and to satisfy the original IFB requirements.

DESCRIPTION / COMMENTS	UNIT OF MEASURE	UNIT PRICE
Delivery Price	Per Mile	NC in metro area
Guaranteed Not To Exceed Total Delivery Price	Per Vehicle	\$1.50 per mile 60 miles plus
Vehicles will be delivered from	Location (City and State)	Shawnee KS

RENEWAL PRICING TABLE 3: OPTIONAL PRICING: Alternative Fuel Options

The Vendor may provide firm, fixed pricing for Alternative Fuel Options for Vehicles listed in Pricing Table 1, for the proposed MACPP 2022 Model Year Metro Vehicle Bid solution. Additional Vehicles Alternative Fuel Options may be listed on Separate Pages using Pricing Table 3 format.

DESCRIPTION / COMMENTS	UNIT PRICE
Pricing Table 1; Group Number:	
Pricing Table 1; Item Number:	
Alternative Fuel Package: Fuel Option and Base Price each Net	\$
Alternative Fuel Option: CNG, LPG, P/H/EV, E85, B20	
Alternative Fuel Operation: Dedicated, Bi-Fuel or Flex Fuel	
Gas Gallon Equivalent (How much fuel on board)	
GGE Gas Gallon Equivalent - Option 1 Tank Size	\$
GGE Gas Gallon Equivalent - Option 2 Tank Size	\$
Manufacturer and Model of conversion system	
Current or Pending EPA or CARB Certification No. (If no cert no., please explain):	
OEM Supported (Vendor has QVM or SVM status or equivalent: yes or no)	
Dropship code (if applicable)	

RENEWAL PRICING TABLE 4: OPTIONAL PRICING

DESCRIPTION / COMMENTS	UNIT OF MEASURE	UNIT PRICE
Minimum Guaranteed Trade-In Valuation	Each	

Reserve the right to rebid trade in value due to condition of trade in when we receive the trade in

EXHIBIT A, continued

RENEWAL PRICING TABLE 5: EQUIPMENT DISCOUNT

During the Course of the Agreement Year, the using Departments, Agencies and/or other Jurisdictions May Need to Order <u>Optional Equipment</u> or <u>Items Not Specifically Listed Above</u> . Please State Below, Any Discounts for Such Purposes, from Your Listed Prices.		
Discount off MSRP list price		%

All other terms, conditions and provisions of the agreement shall remain the same and apply hereto. The Vendor shall sign and return this document, along with completed pricing.

THIS RENEWAL NOTICE DOES NOT CONSTITUTE AN AUTHORIZATION FOR SHIPMENT OF EQUIPMENT OR SUPPLIES OR A DIRECTIVE TO PROCEED WITH SERVICES.

Ford Vehicle Line Ordering Summary as of October 24, 2022

23MY Vehicle Line	Order Bank Open Date	Order Bank Close Date
Bronco	08/29/22	TBD
Bronco Sport	08/05/22	11/30/22
Econoline (2024)	10/27/22	TBD
Edge	08/16/22	12/30/22
Escape - FHEV	09/19/22	09/23/22
Escape – Gas/PHEV	09/19/22	09/29/22
Expedition	08/15/22	10/07/22
Expedition SSV	08/15/22	09/30/22
Police Interceptor Utility	08/05/22	09/09/22
Explorer – Base (K7B/K8B)	08/05/22	09/30/22
F150	07/18/22	08/19/22
F150 Police Responder	07/18/22	08/19/22
F150 Lightning	08/09/22	08/26/22
Mach E	08/25/22	10/21/22
Maverick	09/15/22	09/23/22
Medium Truck (2024) – F650/F750	10/27/22	TBD
Mustang	9/21/22	TBD
Ranger	08/05/22	08/26/22
Super Duty	11/14/22	12/16/22
Transit – Gas	05/31/22	08/26/22
E-Transit	08/26/22	3/1/23
Transit Connect	08/16/22	10/07/22

Changes from Previous Week are Highlighted



CLAY COUNTY

RNL No. 74-22

MACPP 2023 MODEL YEAR METRO VEHICLE BID RENEWAL

ORIGINAL RESOLUTION: 2019-391

THIS RENEWAL AGREEMENT, MADE THIS 20th DAY OF November, 2022 is herein called Term and Supply Agreement for MACPP 2023 Model Year Metro Vehicle Bid Renewal between Clay County Missouri (hereinafter "County") and Shawnee Mission Ford (hereinafter "Vendor").

WHEREAS, the County has caused to be prepared certain Agreement documents, General Terms and Conditions, Special Conditions and/or Specifications, Invitation for Bid for Term and Supply Agreement and any special bid clauses/addenda listed under Special Attachments below (hereinafter "Agreement Documents"), said Agreement Documents setting forth such equipment, supplies, labor and/or services to be furnished as therein fully described; and

WHEREAS, Vendor did on the 22nd day of October 2019 file with the County their Bid to furnish such equipment, supplies, labor and/or services, as specified; and

WHEREAS, the said Agreement Documents adequately and clearly describe the terms and conditions upon which the Vendor is to furnish such equipment, supplies, labor and/or services as specified; and

WHEREAS, All other aspects of the original Agreement will remain in effect for the duration of the Agreement term stated above including any addendums and/or modifications; IT IS AGREED.

1. Clay County, Missouri acting through its Purchasing Agent and upon approval of the Authorized Agent of the County does hereby accept, with modifications, if any, the Bid of Shawnee Mission Ford.
2. The Vendor's Bid and the County's Agreement Documents are the agreement between the parties hereto; that both parties hereby accept and agree to the terms and conditions of said Bid and Agreement Documents, and that the parties continue to be bound thereby and that the compensation to be paid the Vendor is as set forth in the Vendor's bid.
3. That this Renewal Agreement shall be effective for the Agreement period from November 21, 2022 to November 20, 2023.
4. No financial obligation shall accrue against the County until Vendor makes delivery pursuant to order of the Purchasing Agent and/or their approved designee.
5. This Agreement may be terminated by either party upon thirty (30) days prior notice in writing to the other party. The County may terminate this Agreement immediately, under breach of Agreement, if the Vendor fails to perform in accordance with the terms and conditions. In the event of any termination of Agreement by the Vendor, the County may purchase such supplies and/or services similar to those so terminated, and for the duration of the Agreement period the Vendor will be liable for all costs in excess of the established Agreement pricing.
6. This is the third of four possible renewal periods of this Agreement. The Agreement pricing identified in Exhibit A, the attached renewal and pricing agreement will be in effect for the duration of this Agreement term stated in paragraph 3.

IN WITNESS WHEREOF, the parties have set their hands and seals the date and year first above written. The parties represent that the signatories below have full authority and authorization to sign on behalf of the respective parties.

APPROVED:

Purchasing

Expenditure Authority

Shawnee Mission Ford